

VZCZCXYZ0013
RR RUEHWEB

DE RUEHNE #2227 2270850
ZNR UUUUU ZZH
R 140850Z AUG 08
FM AMEMBASSY NEW DELHI
TO RUCPDOG/USDOC WASHDC
RUEAHLG/HQ ICE IAO WASHINGTON DC
INFO RUEHC/SECSTATE WASHDC 3022

UNCLAS NEW DELHI 002227

SIPDIS

USDOC FOR 532/OEA/M. HANCOCK/M. NICKSON-DORSEY
USDOC FOR 3131/USFCS/OIO/ANESA/KREISSL
USDOC FOR 4530/MAC/ANESA/OSA
ICE HQ FOR STRATEGIC INVESTIGATIONS
STATE FOR EB/ESP

E.O. 12958: N/A

TAGS: [BEXP](#) [ETRD](#) [ETTC](#) [IN](#)

SUBJECT: EXTRANCHECK: POST-SHIPMENT VERIFICATION: TRIDENT INFOSOL
PRIVATE LIMITED, NEW DELHI, INDIA

REF: USDOC 01712

¶1. Unauthorized disclosure of the information provided below is prohibited by Section 12(c) of the Export Administration Act.

¶2. On August 12, 2008, Export Control Officer (ECO) Paul Cushman and BIS FSN Shailendra Srivastava conducted a Post-Shipment Verification (PSV) at Trident Infosol Private Limited (TRIDENT) in New Delhi.

¶3. BIS requested a PSV at TRIDENT, located at Nehru Place. TRIDENT was listed as the intermediate consignee for electronic components manufactured by Acromag Inc. of Wixom, Michigan. The end-user was the Institute of Plasma Research (IPR), a Government of India entity. Export License: No License Required. Two satisfactory PSV's were conducted at IPR in 2007.

¶4. ECO and FSN Srivastava met with Mr. Nitin Gupta, Director, in TRIDENT's conference room.

¶5. Gupta was familiar with BIS regulations but this was the first visit by BIS officials to his facility. He provided copies of the following documents relating to this transaction: Acromag Invoice, TRIDENT Purchase Order, Acromag Packing List, TRIDENT Price Bid, IPR Purchase Order, IPR End-Use Certificate, TRIDENT Invoice, a receipt for duties paid to the Indian Customs Authority, and the TRIDENT Delivery Challan.

¶6. Gupta explained that this importation was made on behalf of GOI's Institute of Plasma Research. After receipt of the consignment, Gupta stated that his engineers installed the equipment at the IPR facility in Ahmedabad and then trained the IPR staff on its use.

¶7. Established in 1991, TRIDENT is a system integration and product distribution company. TRIDENT serves as the Indian distributor for numerous U.S. companies. Approximately 90% of TRIDENT's business comes from GOI agencies, primarily the aerospace and defense communities.

¶8. Recommendation: Based upon a review of documents and information provided by Trident Infosol Private Limited, it appears that this controlled technology was imported by a legitimate end-user and used in a manner consistent with the Export Administration Regulations. However, because a physical inspection of the items could not be performed, this Post-Shipment Verification remains inconclusive.
WHITE